

Financial Services

The Seabury Group provides customized human capital solutions including compensation and talent management services to financial advisors and their firms.

We recognize that our clients' ability to effectively allocate resources, align compensation with performance, and attract and retain top talent is directly proportionate with their long-term success.

Our clients are institutions that are responding to a changing competitive environment, expanding their franchises through merger or acquisition, transitioning ownership, or attempting to more effectively monetize their existing assets.

Our team of industry professionals delivers a unique and unprecedented offering of products and services to help our clients align their human capital with their business strategies in order to achieve their growth and profitability objectives.

Our value is in our ability to design best in class solutions while maintaining the discretion and confidentiality our clients require. The Seabury Group has extensive experience and expertise in the design of employee base compensation structures, short- and long-term incentive plans, sales compensation programs, and other tools to ensure internal pay equity and external competitiveness. We are uniquely positioned to provide integrated strategic advice and expertise on the key issues facing investment firms today.



Seabury Group presents a uniquely broad array of services and capabilities to investment management firms.

We provide tailored solutions to investment management firms seeking to optimize valuation, enhance financial flexibility, maximize growth potential and achieve short and long term objectives.

Strategy

Improving your organizational effectiveness through your human capital strategy

Planning

Developing your leadership and employee talent for your organization's long-term success

Alignment

Driving your client service model and profitability objectives through alignment of individual, team & partner growth

Growth

Assisting your business growth by attracting, retaining, and motivating key talent



Our focus is on helping our clients improve their business performance. We develop human resources solutions through a collaborative process aimed at managing, rewarding, and engaging talent and enhancing organizational effectiveness. Our offerings include:

Program Design	Analytics	Implementation
<ul style="list-style-type: none">▪ Short- and long-term incentives▪ Succession planning▪ Salary structures▪ Performance management▪ Leadership development▪ Goal setting and alignment	<ul style="list-style-type: none">▪ Total compensation program assessment▪ Peer group benchmarking and analysis▪ Talent assessment▪ Culture assessment	<ul style="list-style-type: none">▪ Plan documentation▪ Communication▪ Award agreements

By leveraging our unique perspective based on industry knowledge, financial structuring skills and industry relationships, we believe our clients benefit. Our client work encompasses strategic positioning, including plan review and refinement, expansion strategies, succession planning, and growth acceleration and momentum.



We enable our clients to successfully face challenges to preserve or grow their franchise by taking into account and solving key internal structure and accountability mechanisms which accurately reflect the external market environments. Our deep experience in understanding, developing, and then implementing these strategies with our clients enable us to offer solutions tailored to your specific needs.

SEABURY

HUMAN CAPITAL

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