



Biography

John Kuehne

SEABURY OCI Advisors, LLC

EVP and COO of Seabury OCI

PROFILE

John is Executive Vice President and COO of Seabury OCI and also oversees the leadership of the Seabury OCI Workforce Analytics practice. John delivers results that foster transparent decision-making and promote financial integrity, workforce enrichment, and integrated performance management. John has extensive expertise in understanding corporate labor cost structures and the development of flexible financial models used to evaluate the impact of proposed strategic and operational changes on union and non union workforces.

John's recent engagements include leading the financial analytic support of labor negotiations during the bankruptcies of two major airlines as well as an automotive parts manufacturer resulting in competitive market-based labor cost structures. John also successfully led the financial analytics efforts for one of the world's largest gaming firms during its most recent labor negotiations for over 25,000 unionized employees at nine mega-resorts as well as during three union contracts negotiated for another subsidiary. John also provides expert witness testimony during labor arbitrations and was a key member of the teams that assisted a U.S. based airline and a global catering company achieve over 15% reductions in their respective labor costs.

PREVIOUS EXPERIENCE

John has more than 25 years of experience in finance and accounting working with companies in the transportation, communications, manufacturing and gaming sectors. Prior to joining Seabury OCI in 1998, John was President of Cargill Communications, Inc., where he took over a start-up company and developed and executed a strategic growth and acquisition plan. After acquiring and developing several key assets, he sold them to his largest competitor, a subsidiary of the Walt Disney Company. He also served as Executive Vice President, Operations and CFO of SpaceCom, Inc. John also held the position of Assistant Vice President, Communications Industries Division at US Bank and was Manager of Corporate Finance at Midwest Communications. He began his career as Supervising Senior Accountant-Audit at KPMG Peat Marwick with a focus on manufacturing, mortgage banking, and the financial services industries.

EDUCATION AND PROFESSIONAL AFFILIATIONS

- B.S., Accounting, University of Minnesota
- Member, Minnesota Society of Certified Public Accountants
- Member, American Institute of Certified Public Accountants



"Driving business results through human capital."

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